

Dimension Data China/Hong Kong Limited

I. Service Category (A) Productivity Apps

Table 1a: Productivity Apps Items (Service items passing all General, Security and Technical Requirements)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
A00003	<p>Dimension Data Hosted SharePoint Service</p> <p>Document and Content Management</p> <ul style="list-style-type: none"> • Dimension Data delivers the entire infrastructure required to run Microsoft SharePoint so businesses no longer need to worry about hardware, licenses, set-up, monitoring, or maintenance. By using Dimension Data's Hosted SharePoint, organizations can enable users to create, manage, and easily build their own SharePoint sites. Dimension Data's Hosted SharePoint service is a versatile way to increase the efficiency of business processes and improve team productivity. <p><u>Shared Community</u></p> <ul style="list-style-type: none"> ○ SharePoint sites provide places to capture and share ideas, information, communication, and documents. The sites facilitate team participation in discussions, shared document 	Dimension Data	Per User Per Month	USD 8.00	http://www.bluefire.com/bfwebsite.nsf/webPages/Products-HostedSharePoint

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>collaboration, and surveys.</p> <p><u>Easy Management</u></p> <ul style="list-style-type: none"> ○ SharePoint site managers can customize the content and layout of sites, easily access security and task responsibilities, or monitor and moderate member participation when necessary. <p><u>Change Management</u></p> <ul style="list-style-type: none"> ○ SharePoint can help with the difficult problem of knowing when information changes by enabling users to be alerted whenever there are alterations made to documents, calendars, or other parts of the site. <p><u>Office Documents</u></p> <ul style="list-style-type: none"> ○ Easily update and take your documents on the road by synchronizing your document libraries to Microsoft Office Outlook. <ul style="list-style-type: none"> ● Storage size: 1 GB per user 				
A00005	<p>Dimension Data Hosted Communication Service</p> <p>Collaboration, meetings, conferencing</p> <ul style="list-style-type: none"> ● Dimension Data hosted web conferencing service allows you to Connect with colleagues and customers through real-time meetings, training sessions, and events using only a PC with an 	Dimension Data	Per User Per Month	USD 5.50	http://www.bluefire.com/bfwebsite.nsf/webPages/293D91366044974FC-A2578920043BFA3/\$file/HostedEnterprise-2010_v8.pdf

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>Internet connection.</p> <ul style="list-style-type: none"> In addition, our hosted communication service - Instant Messaging & Presence enable users to find and rapidly connect with the right person from the applications they use most. Microsoft Lync provides streamlined access to rich presence and instant messaging. 				

Table 1b: Productivity Apps Items (Other service items proposed)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
A00001	<p>Microsoft Office 365-K1</p> <ul style="list-style-type: none"> For kiosk workers are designed for employees such as 'deskless' workers, shift workers who use shared PCs. Include basic features of Office Web Apps view mode 	Microsoft	Per User Per Month	USD 4.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download/en/details.aspx?id=13602
A00002	<p>Microsoft Office 365-K2</p> <ul style="list-style-type: none"> Include features of Office 365-K1 Office Web Apps edit mode 	Microsoft	Per User Per Month	USD 8.00	http://www.microsoft.com/en-hk/office365/buy-midsize-enterprise.aspx http://www.microsoft.com/download

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
					d/en/details.aspx?id=13602
A00004	Dimension Data Hosted SharePoint Additional Storage	Dimension Data	Per GB Per Month	USD 4.00 Per GB	
A00006	Dimension Data Professional Services Package (30 Man-day) *Optional <ul style="list-style-type: none"> • Helps clients develop successful cloud transition plans • Enables efficient workload (e.g. Office suite, document management etc) migration and resource orchestration • Provides recommended practices on cloud operations and governance 	Dimension Data	12-month subscriptions	USD 30,000	On each engagement, detail scoping exercises shall be executed before engaging the services

II. Service Category (B) Business Apps

Table 2a: Business Apps Items (Service items passing all General, Security and Technical Requirements)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
B00001	Dimension Data Hosted eMail Service <ul style="list-style-type: none"> • Dimension Data's Hosted eMail service is an 	Dimension Data	Per User Per Month	USD 10.00	http://www.bluefire.com/bf/website.nsf/webPages/Prod

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>enterprise class email solution that fosters effective business communication without the hassle and expense of managing email platforms in-house. Email is the most critical communications tool for any business, and utilising the benefits of Microsoft Exchange Server greatly boosts staff productivity. Using Microsoft Outlook, employees can share email and calendars from their desktop, via their smartphones, or by web-based email with Microsoft Outlook Web App.</p> <ul style="list-style-type: none"> • Dimension Data's Hosted eMail service comes with guaranteed up-time and integrated disaster recovery to ensure confidence in your business's core communication method. Enjoy the productivity and collaboration benefits of Microsoft Exchange Server without set-up and maintenance frustrations using this competitive and cost-effective service. • Include 15GB per mailbox 				ucts-HostedExchange

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Table 2b: Business Apps Items (Other service items proposed)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
B00002	Dimension Data Hosted eMail Additional Storage	Dimension Data	Per GB Per Month	USD 4.00 Per GB	
B00003	Dimension Data Professional Services Package (30 Man-days) *Optional <ul style="list-style-type: none"> • Helps clients develop successful cloud transition plans • Enables efficient mailbox migration and resource orchestration • Provides recommended practices on cloud operations and governance 	Dimension Data	12-month subscriptions	USD 30,000	<ul style="list-style-type: none"> • On each engagement, detail scoping exercises shall be executed before engaging the services

III. Service Category (C) Cloud IT Services

Table 3a: Cloud IT Services Items (Service items passing all General, Security and Technical Requirements)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
C00001	Dimension Data Hosted Backup and restore service <ul style="list-style-type: none"> • Dimension Data's Hosted Backup and Recovery provides a highly secure and automated method 	Dimension Data	Per GB Per Month	USD 4.00 Per GB	http://www.bluefire.com/bfwebsite.nsf/webPages/Products-

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>of protecting critical business data, from simple file data to complex databases. System failures, malicious viruses, natural disasters, human error, and even theft can threaten vital corporate information. Many companies are experiencing increasingly strict corporate governance rules for data security; however the growth in data volume has become so extreme that common practices such as overnight backups are no longer sufficient.</p> <ul style="list-style-type: none"> • With Dimension Data's Hosted Backup and Recovery, businesses can easily protect and secure data on PCs, laptops, and servers. By using a simple online interface, administrators can define which data they want to back up and when the backup is to occur. Data is encrypted, compressed, and securely sent to Dimension Data's data centre, providing an inexpensive and hassle-free alternative to conventional backup systems. 				HostedBackupandRecovery

Table 3b: Cloud IT Services Items (Other service items proposed)

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
C00002	Dimension Data Professional Services Package (30 Man-days) *Optional <ul style="list-style-type: none"> • Helps clients develop successful cloud transition plans • Enables efficient workload migration and resource orchestration • Provides recommended practices on cloud operations and governance • Delivers advanced operational and issue support 	Dimension Data	12-month subscriptions	USD 30,000	<ul style="list-style-type: none"> • On each engagement, detail scoping exercises shall be executed before engaging the services
C00003	Dedicated Internet Access 50M	Hutchison Telecom	Per month	USD 17,630	

IV. Service Category (D) Social Media Apps

Table 4a: Social Media Apps Items (Service items passing all General, Security and Technical Requirements)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00001	Dimension Data Hosted SharePoint Service Photo hosting/sharing <ul style="list-style-type: none"> • Dimension Data delivers the entire infrastructure 	Dimension Data	Per User Per Month	USD 16.00	http://www.bluefire.com/bfwebsite.nsf/webPages/Products-HostedSharePoint

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>required to run Microsoft SharePoint so businesses no longer need to worry about hardware, licences, set-up, monitoring, or maintenance. By using Dimension Data's Hosted SharePoint, organisations can enable users to create, manage, and easily build their own SharePoint sites. Dimension Data's Hosted SharePoint service is a versatile way to increase the efficiency of business processes and improve team productivity.</p> <ul style="list-style-type: none"> • Picture libraries provide a simple way to share and organise digital pictures, providing a single location for team members to view, share, edit, and download corporate logos or other commercial material. • 1GB storage per user, plus 20GB storage per organization 				
D00002	<p>Dimension Data Hosted SharePoint Service</p> <p>Video hosting/sharing</p> <ul style="list-style-type: none"> • Dimension Data delivers the entire infrastructure required to run Microsoft SharePoint so businesses no longer need to worry about hardware, licences, set-up, monitoring, or maintenance. By using Dimension Data's Hosted SharePoint, organisations can enable users to create, manage, and easily build their own SharePoint sites. Dimension Data's 	Dimension Data	Per User Per Month	USD 16.00	http://www.bluefire.com/bfwebsite.nsf/webPages/Products-HostedSharePoint

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(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
	<p>Hosted SharePoint service is a versatile way to increase the efficiency of business processes and improve team productivity.</p> <ul style="list-style-type: none"> • Video libraries provide a simple way to share and organise video files, providing a single location for team members to view, share, edit, and download video. • 1GB storage per user, plus 20GB storage per organization 				

Table 4b: Social Media Apps Items (Other service items proposed)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (HK\$ / US\$)	Remarks
D00003	Dimension Data Hosted SharePoint Additional Storage	Dimension Data	Per GB Per Month	USD 4.00 Per GB	
D00004	<p>Dimension Data Professional Services Package (30 Man-days) *Optional</p> <ul style="list-style-type: none"> • Helps clients develop successful cloud transition plans • Enables efficient migration and resource orchestration • Provides recommended practices on cloud operations and governance 	Dimension Data	12-month subscriptions	USD 30,000	<ul style="list-style-type: none"> • On each engagement, detail scoping exercises shall be executed before engaging the services

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V. Government Public Cloud Related Services

Table 5.1 : Staff Service

Item No.	Description of Services	Staff Category	Charging Unit	Unit Rate (HK\$ / US\$)	Remarks
A00001	Setup, Configuration and Support Service <ul style="list-style-type: none"> • Setup, configuration and support of the normal operation of the Public Cloud Services • Collect and analyze detailed user requirements, recommend the details of the required services are recommended to users • Prepare comprehensive system testing and user acceptance and conducted on the deployed services • Provide appropriate technical advice to users on using the deployed services 	1	Man-Day	US\$800	
A00002	Service Management <ul style="list-style-type: none"> • Plan and schedule the engagement's consultation, facility installation, and configuration tasks. • Resolve conflicts and crisis, follow up all outstanding issues with all related parties, initiate corrective actions as appropriate, provide recommendations for all issues raised during the entire work assignment life cycle, and pro-actively work with the sub- 	2	Man-Day	US\$1000	

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	<p>project teams, contractors and other necessary parties to formulate solutions.</p> <ul style="list-style-type: none"> • Oversee and monitor the progress of various activities during the work assignment life cycle to ensure that these activities are completed according to the implementation schedule and meeting the work assignment requirements. • Ensure that all agreed solutions/products are produced to the required level of quality and are delivered on time and within budget. • Plan and managed adequate resources leading to the deployment of the required services. 				
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Table 5.2 : Installation and Maintenance Service

Item No.	Description of Services	Charging Unit	Unit Rate (HK\$ / US\$)	Remarks
B00001	Hardware installation and maintenance to enable the usage of the Government Public Cloud Services	Man-Day	US\$800	

Table 5.3 : Internet Connection Service

Item No.	Description of Services	Charging Unit	Unit Rate (HK\$ /US\$)	Remarks
C00001	Dedicated Internet Access 10M	Monthly charge per end	US\$3,530	
C00002	Dedicated Internet Access 20M	Monthly charge per end	US\$7,050	

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C00003	Dedicated Internet Access 50M	Monthly charge per end	US\$17,630	
C00004	One-off Setup Charge	One-off	US\$835	

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