

## Success Story of Cloud Solution

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<b><u>Cloud Solution Type</u></b> IaaS
<b><u>Case Study Title</u></b> With Flexible Computing Express, CIRAD offers a flexible development environment to its researchers
<b><u>Basic Information</u></b> Company Name: Orange Business Service Client Name: CIRAD Deployment Date: 2012 Web Site: <a href="http://www.cirad.fr/en/">http://www.cirad.fr/en/</a>
<b><u>Introduction</u></b> CIRAD is a French research center working with developing countries to tackle international agricultural and development issues 12 regional offices in metropolitan France, the French overseas regions and other countries a staff of 1800, including 800 researchers 214 million Euro budget in 2010  Background and requirements: <ul style="list-style-type: none"><li>▪ Flexible hosting platform: many researchers who need different Web sites and development environments for their projects</li><li>▪ Instant access to additional IT resources</li><li>▪ Easy internal billing</li><li>▪ Information-system security</li><li>▪ IT budget optimization</li></ul> Orange Solution: <ul style="list-style-type: none"><li>▪ A hosting platform based on Flexible Computing Express</li><li>▪ Powerful security thanks to redundant equipment and certified data centers</li><li>▪ Pay-per-use billing structure with per-day rating</li></ul>
<b><u>Experience Sharing</u></b>

### Benefits

- Scalable platform and admin portal enabling speed and responsiveness
- Simplified internal billing
- Increased IT security
- Controlled spending

### **Practical Tips**

- Planning with comprehensive cloud assessment with overall migration roadmap, strategy and TCO/ROI
- Migration with proven methodology to enable smooth and risk-free transition from legacy to cloud platform

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